A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION

SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR THE AWARD OF DEGREE OF

BACHELOR OF BUSINESS ADMINISTRATION

DEPARTMENT OF MANAGEMENT



Submitted By

YUVRAJ SINGH Roll No.: 201050012023 BBA V SEMESTER

Guided by:

Mr. VIKASH KUMAR SHAKYA

Submitted to:

Er. OMVEER SINGH
Head of Department
Department of Management
Studies

JS UNIVERSITY SHIKOHABAD

(Established by the Govt. of U.P. and recognized as per Section 2(f) of UGC Act, 1956

J S UNIVERSITY SHIKOHABAD

DEPARTMENT OF MANAGEMENT



MAINPURI ROAD SHIKOHABAD, FIROZABAD (U.P.) (PH. 05676-235572)

> SESSION: 2022-2023 CERTIFICATE

This is to certify that the project report entitled CUSTOMER SERVICE-MAX RETAIL by SHIVAM KUMAR VARMA a student of J.S.UNIVERSTY SHIKOHABAD, Second year in master of business administration(MBA) in partial fulfilment, requirement for MBA from the J.S. University Shikohabad Firozabad (U.P.)

During the academic session 2022-2023, the external examiner has checked and taken oral viva-voice on the same.

Head of department

M.OMVEER SINGH

MANAGEMENT DEPARTMENT,

J.S.UNIVERSITY SHIKOHABAD FIROZABAD

Under the guidance of

Ms. ARCHANA KUMARI

MANAGEMENT DEPARTMENT

J.S.UNIVERSITY SHIKOHABAD ,FIROZABAD

CUSTOMER SERVICE MAX RETAIL

SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR
THE AWARD OF DEGREE OF

MASTER OF BUSINESS ADMINISTRATION

DEPARTMENT OF MANAGEMENT



Submitted By

SHIVAM KUMAR VARMA Roll No.: 211040112051 MBA III SEMESTER

Guided by:

Ms. ARCHANA KUMARI

Submitted to:

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JS UNIVERSITY SHIKOHABAD

(Established by the Govt. of U.P. and recognized as per Section 2(f) of UGC Act, 1956)

J S UNIVERSITY SHIKOHABAD

DEPARTMENT OF MANAGEMENT



MAINPURI ROAD SHIKOHABAD, FIROZABAD (U.P.) (PH. 05676-235572)

SESSION: 2022-2023

CERTIFICATE

This is to certify that the project report entitled "A Study On Marketing Stratergy Of One Plus" submitted by Mahima Sharma, a student of J.S.UNIVERSTY SHIKOHABAD, Second year in Bachelor of business administration(BBA) in partial fulfilment, requirement for BBA from the JS University Shikohabad Firozabad (U.P.)

During the academic session 2022-2023, the external examiner has checked and taken oral viva-voice on the same.

Head of department

ER. OMVEER SINGH

DEPARTMENT OF MANAGEMENT

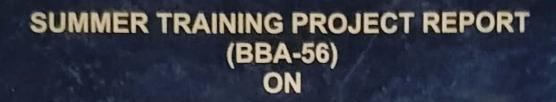
J.S. UNIVERSITY SHIKOHABAD FIROZABAD

Under the guidance of

Archna Kumari

DEPARTMENT OF MANAGEMENT

J.S.UNIVERSITY SHIKOHABAD FIROZABAD



"(A STUDY ON MARKTING STRATERGY OF ONE PLUS)"

SUBMITTED IN THE PARTIAL FULFILLMENT TOWARDS THE AWARD OF BACHELOR OF BUSINESS ADMINISTRATION

DEPARTMENT OF MANAGEMENT



Guided By
Ms. Archana Kumari
(Assistant Professor)

பே விரையில் பிறி Er. Omveer Singh Head of The Department Department of Manaement Studies Submitted By
Mahima Sharma
BBA- 5 Sem
Roll No- 201050012009

JS UNIVERSITY SHIKOHABAD (Established by the Govt. OF UR) Session (2022-2023)



MAINPURI ROAD SHIKOHABAD, FIROZABAD (U.P.) (PH. 05676-235572)

> SESSION: 2022-2023 CERTIFICATE

This is to certify that the project report entitled "A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION" submitted by RIYA KUSHAWAH a student of J.S.UNIVERSTY SHIKOHABAD, Second year in Bachelor of Business Administration (BBA) in partial fulfilment, requirement for BBA from the J S University Shikohabad Firozabad (U.P.)

During the academic session 2022-2023, the external examiner has checked and taken oral viva-voice on the same.

Head of department

Mr.OMVEER SINGH

(Assistant professor)

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J.S.UNIVERSITY SHIKOHABAD (FZB)

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Under the guidance of

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(Assistant professor)

department of management

J.S.UNIVERSITY SHIKOHABAD

A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION

submitted in partial fulfillment of the requirements for THE AWARD OF DEGREE OF

BACHELOR OF BUSINESS ADMINISTRATION

DEPARTMENT OF MANAGEMENT



Submitted By

RIYA KUSHAWAH Reii No.: 201050012014 BBA V SEMESTER

Guided by I

Mr. VIKASH KUMAR SHAKYA

Submitted to !

Er. OMVEER SINGH Head of Department Department of Management Studies

JS UNIVERSITY SHIKOHABAD (Established by the Govt. of U.P. and recognized as per Section 2(f) of UGC Act, 1956)



MAINPURI ROAD SHIKOHABAD, FIROZABAD (U.P.) (PH. 05676-235572)

> SESSION: 2022-2023 CERTIFICATE

This is to certify that the project report entitled "A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION" submitted by KUNAL GUPTA a student of J.S.UNIVERSTY SHIKOHABAD, Second year in Bachelor of Business Administration (BBA) in partial fulfilment, requirement for BBA from the J S University Shikohabad Firozabad (U.P.)

During the academic session 2022-2023, the external examiner has checked and taken oral viva-voice on the same.

Head of department

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Under the guidance of

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J.S.UNIVERSITY SHIKOHABAD

A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION

SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR THE AWARD OF DEGREE OF

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MAINPURI ROAD SHIKOHABAD, FIROZABAD (U.P.) (PH. 05676-235572)

> SESSION: 2022-2023 CERTIFICATE

This is to certify that the project report entitled "A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION" submitted by MOHD KAIF a student of J.S.UNIVERSTY SHIKOHABAD, Second year in Bachelor of Business Administration (BBA) in partial fulfilment, requirement for BBA from the J S University Shikohabad Firozabad (U.P.)

During the academic session 2022-2023, the external examiner has checked and taken oral viva-voice on the same.

Head of department

Mr.OMVEER SINGH

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J.S.UNIVERSITY SHIKOHABAD

A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION

SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR

THE AWARD OF DEGREE OF

BACHELOR OF BUSINESS ADMINISTRATION

DEPARTMENT OF MANAGEMENT



Submitted By

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JS UNIVERSITY SHIKOHABAD

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MAINPURI ROAD SHIKOHABAD, FIROZABAD (U.P.) (PH. 05676-235572)

> SESSION: 2022-2023 CERTIFICATE

This is to certify that the project report entitled "A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION" submitted by SHIVNAMDAN a student of J.S.UNIVERSTY SHIKOHABAD, Second year in Bachelor of Business Administration (BBA) in partial fulfilment, requirement for BBA from the J S University Shikohabad Firozabad (U.P.)

During the academic session 2022-2023, the external examiner has checked and taken oral viva-voice on the same.

Head of department Mr.OMVEER SINGH

(Assistant professor)

Department of management J.S.UNIVERSITY SHIKOHABAD (FZB)

(FZB)

he guidance of Mr. Vikash Kumar Shakya

(Assistant professor) department of management J.S.UNIVERSITY SHIKOHABAD

A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION

SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR

THE AWARD OF DEGREE OF

BACHELOR OF BUSINESS ADMINISTRATION

DEPARTMENT OF MANAGEMENT



Submitted By

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Submitted to :

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MAINPURI ROAD SHIKOHABAD, FIROZABAD (U.P.) (PH. 05676-235572)

> SESSION: 2022-2023 CERTIFICATE

This is to certify that the project report entitled "A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION" submitted by RONIT KARDAM a student of J.S.UNIVERSTY SHIKOHABAD, Second year in Bachelor of Business Administration (BBA) in partial fulfilment, requirement for BBA from the J S University Shikohabad Firozabad (U.P.)

During the academic session 2022-2023, the external examiner has checked and taken oral viva-voice on the same.

Head of department

Mr.OMVEER SINGH

(Assistant professor)

Department of management

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(FZB)

Under the guidance of

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(Assistant professor)

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J.S.UNIVERSITY SHIKOHABAD

A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION

SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR

THE AWARD OF DEGREE OF

BACHELOR OF BUSINESS ADMINISTRATION

DEPARTMENT OF MANAGEMENT



Submitted By

RONIT KARDAM Roll No.: 201050012015 BBA V SEMESTER

Guided by:

Mr. VIKASH KUMAR SHAKYA

Submitted to:

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JS UNIVERSITY SHIKOHABAD

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J S UNIVERSITY SHIKOHABAD

DEPARTMENT OF MANAGEMENT



MAINPURI ROAD SHIKOHABAD, FIROZABAD (U.P.) (PH. 05676-235572)

SESSION: 2022-2023

CERTIFICATE

This is to certify that the project report entitled "SUMMER TRAINING REPORT" submitted by MAYANK SHEKHAR a student of J.S.UNIVERSTY SHIKOHABAD, Second year in Bachelor of business administration(BBA) in partial fulfilment, requirement for BBA from the J S University Shikohabad Firozabad (U.P.)

During the academic session 2022-2023, the external examiner has checked and taken oral viva-voice on the same.

Head of department

ER. OMVEER SINGH

DEPARTMENT OF MANAGEMENT

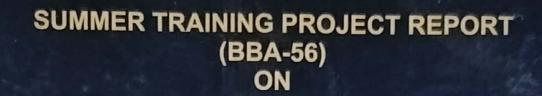
SHIKOHABAD FIROZABAD

Under the guidance of

MRS.ARCHNA KUMARI

ASSISTANT PROFESSOR J.S.UNIVERSITY

J.S.UNIVERSITY SHIKOHABAD, FIROZABAD



Human Resource Management

SUBMITTED IN THE PARTIAL FULFILLMENT TOWARDS THE AWARD OF BACHELOR OF BUSINESS ADMINISTRATION

<u>DEPARTMENT OF MANAGEMENT</u>



Guided By
Ms. Archana Kumari
(Assistant Professor)

Submitted Jo

Er. Omveer Singh
Head of The Department
Department of Manaement Studies

Submitted By
Mayank Shekhar
BBA- 5 Sem
Roll No- 201050012010

JS UNIVERSITY SHIKOHABAD (Established by the Govt. OF UP) Session (2022–2023)



MAINPURI ROAD SHIKOHABAD, FIROZABAD (U.P.) (PH. 05676-235572)

> SESSION: 2022-2023 CERTIFICATE

This is to certify that the project report entitled "A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION" submitted by NIKHIL RATHOUR a student of J.S.UNIVERSTY SHIKOHABAD, Second year in Bachelor of Business Administration (BBA) in partial fulfilment, requirement for BBA from the J S University Shikohabad Firozabad (U.P.)

During the academic session 2022-2023, the external examiner has checked and taken oral viva-voice on the same.

Head of department

Mr.OMVEER SINGH

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(FZB)

Under the guidance of

Mr. Vikash Kumar Shakya

(Assistant professor)

department of management

J.S.UNIVERSITY SHIKOHABAD

A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION

SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR

THE AWARD OF DEGREE OF

BACHELOR OF BUSINESS ADMINISTRATION

DEPARTMENT OF MANAGEMENT



Submitted By

NIKHIL RATHOUR Roll No.: 201050012012 BBA V SEMESTER

Guided by:

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Submitted to:

Er. OMVEER SINGH Head of Department Department of Management Studies

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MAINPURI ROAD SHIKOHABAD, FIROZABAD (U.P.) (PH. 05676-235572)

> SESSION: 2022-2023 CERTIFICATE

This is to certify that the project report entitled "A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION" submitted by AYUSH JAIN a student of J.S.UNIVERSTY SHIKOHABAD, Second year in Bachelor of Business Administration (BBA) in partial fulfilment, requirement for BBA from the J S University Shikohabad Firozabad (U.P.)

During the academic session 2022-2023, the external examiner has checked and taken oral viva-voice on the same.

Head of department
Mr.OMVEER SINGH
(Assistant professor)
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(FZB)

Under the guidance of
Mr.Vikash Kumar Shakya
(Assistant professor)
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J.S.UNIVERSITY SHIKOHABAD

A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION

SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR

THE AWARD OF DEGREE OF

BACHELOR OF BUSINESS ADMINISTRATION

DEPARTMENT OF MANAGEMENT



Submitted By

AYUSH JAIN Roll No.: 201050012006 BBA V SEMESTER

Guided by:

Mr. VIKASH KUMAR SHAKYA

Submitted to :

Er. OMVEER SINGH Head of Department Department of Management Studies

JS UNIVERSITY SHIKOHABAD

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MAINPURI ROAD SHIKOHABAD, FIROZABAD (U.P.) (PH. 05676-235572)

> SESSION: 2022-2023 CERTIFICATE

This is to certify that the project report entitled "A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION" submitted by SHOURYA PRATAP SINGH a student of J.S.UNIVERSTY SHIKOHABAD, Second year in Bachelor of Business Administration (BBA) in partial fulfilment, requirement for BBA from the J S University Shikohabad Firozabad (U.P.)

During the academic session 2022-2023, the external examiner has checked and taken oral viva-voice on the same.

Head of department

Mr.OMVEER SINGH

(Assistant professor)
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(FZB)

Under the guidance of

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(Assistant professor)

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J.S.UNIVERSITY SHIKOHABAD

A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION

SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR

THE AWARD OF DEGREE OF

BACHELOR OF BUSINESS ADMINISTRATION

DEPARTMENT OF MANAGEMENT



Submitted By

SHOURYA PRATAP SINGH Roll No.: 201050012019 BBA V SEMESTER

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Submitted to :

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Er. OMVEER SINGH
Head of Department
Department of Management
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JS UNIVERSITY SHIKOHABAD

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DEPARTMENT OF MANAGEMENT



MAINPURI ROAD SHIKOHABAD, FIROZABAD (U.P.) (PH. 05676-235572)

> SESSION: 2022-2023 CERTIFICATE

This is to certify that the project report entitled "Human Resource Management In Banking Sector "State Bank Of India" submitted by Dauli, a student of J.S.UNIVERSTY SHIKOHABAD, Second year in Bachelor of business administration(BBA) in partial fulfilment, requirement for BBA from the J S University Shikohabad Firozabad (U.P.)

During the academic session 2022-2023, the external examiner has checked and taken oral viva-voice on the same.

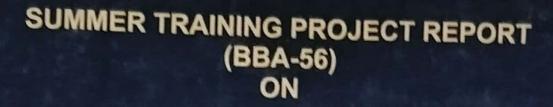
Head of department

ER. OMVEER SINGH

DEPARTMENT OF MANAGEMENT

J.S.UNIVERSITY SHIKOHABAD FIROZABAD

Under the guidance of
Archna Kumari
DEPARTMENT OF MANAGEMENT
J.S.UNIVERSITY SHIKOHABAD, FIROZABAD



Human Resource Management in Banking Sector

SUBMITTED IN THE PARTIAL FULFILLMENT TOWARDS THE AWARD OF BACHELOR OF BUSINESS ADMINISTRATION

<u>DEPARTMENT OF MANAGEMENT</u>



Guided By
Ms. Archana Kumari
(Assistant Professor)

Submitted JO

Er. Omveer Singh
Head of The Department
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Submitted By
Dauli
BBA- 5"Sem
Roll No- 201050012007

JS UNIVERSITY SHIKOHABAD (Established by the Govt. OF UR) Session (2022–2023)



MAINPURI ROAD SHIKOHABAD, FIROZABAD (U.P.) (PH. 05676-235572)

> SESSION: 2022-2023 CERTIFICATE

This is to certify that the project report entitled "A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION" submitted by PRIYANSH GARG a student of J.S.UNIVERSTY SHIKOHABAD, Second year in Bachelor of Business Administration (BBA) in partial fulfilment, requirement for BBA from the J S University Shikohabad Firozabad (U.P.)

During the academic session 2022-2023, the external examiner has checked and taken oral viva-voice on the same.

Head of department

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Under the guidance of

Mr. Vikash Kumar Shakya

(Assistant professor)

department of management

J.S.UNIVERSITY SHIKOHABAD

A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION

SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR

THE AWARD OF DEGREE OF

BACHELOR OF BUSINESS ADMINISTRATION

DEPARTMENT OF MANAGEMENT



Submitted By

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Submitted to:

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Studies

JS UNIVERSITY SHIKOHABAD

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MAINPURI ROAD SHIKOHABAD, FIROZABAD (U.P.) (PH. 05676-235572)

> SESSION: 2022-2023 CERTIFICATE

This is to certify that the project report entitled "A STUDY ON DIGITAL MARKETING AND IT'S IMPACT ON REVENUE GENERATION" submitted by YUVRAJ SINGH a student of J.S.UNIVERSTY SHIKOHABAD, Second year in Bachelor of Business Administration (BBA) in partial fulfilment, requirement for BBA from the J S University Shikohabad Firozabad (U.P.)

During the academic session 2022-2023, the external examiner has checked and taken oral viva-voice on the same.

Head of department

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